

# Strategic Balanced Portfolio

## Objective

Seeks to invest in a blend of equity and fixed income securities to achieve long-term capital growth.

## About the Portfolio<sup>1</sup>

The Portfolio will generally contain a blend of approximately 60% stocks and 40% bonds; however, depending upon market conditions and Atalanta Sosnoff's outlook, this mix may change.

Atalanta Sosnoff focuses on stocks of medium to large companies, generally with market values in excess of \$1 billion. In determining whether to purchase the stock of a company, Atalanta Sosnoff considers many factors, including growth, market share, product development and management.

Atalanta Sosnoff focuses on bonds, which at the time of purchase, are assigned one of the four highest quality ratings assigned by Standard & Poor's (BBB or better) or Moody's (BAA or better), two independent fixed income rating agencies.

The Portfolio is diversified among many different industries, and no one investment may exceed 10% of the total value of the Portfolio with the exception of U.S. Government securities.

## Top Account Holdings as of 12/31/11

Google Inc	Apple Inc
NextEra Energy Capital Holdings Inc 9/1/67	General Electric Co
UBS RMA Money Fund	Schlumberger Ltd
Goldman Sachs Group Inc 2/15/19	MetLife Inc
	Lubrizol Corp 2/1/19
	Capital One Financial Corp

## Special Considerations

Investors in the Portfolio should be able to withstand short-term fluctuations in the equity markets in return for potentially higher returns over the long term as well as short-term fluctuations in the fixed income markets. The value of the Portfolio changes every day and can be affected by changes in interest rates, general market conditions and other political, social and economic developments, as well as specific matters relating to the companies in whose securities the Portfolio invests. The bond values in the Portfolio will decline as interest rates rise, and vice versa. It is important to note that an investment in the Portfolio is only one component of a balanced investment plan.

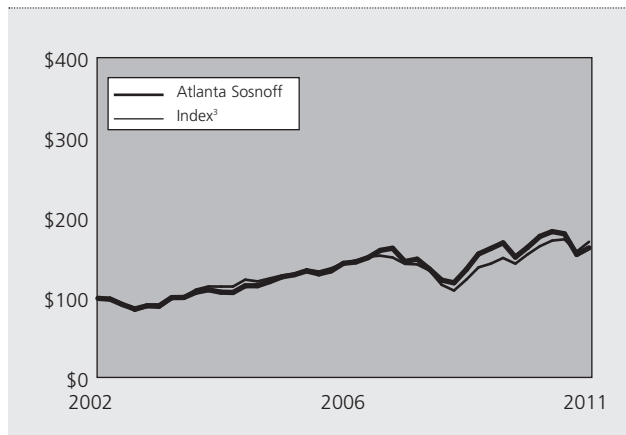
## Portfolio Adviser

Atalanta Sosnoff Capital, LLC  
New York, NY  
Established: 1981

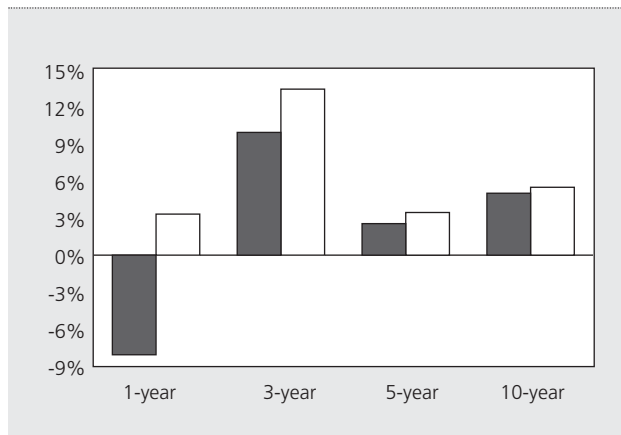
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## Atlanta Sosnoff Capital, LLC Performance<sup>2</sup>

### Growth of \$100 Invested 1/1/02 through 12/31/11 (Net of Trust and Investment Management Fees)



### Compounded Average Annual Returns (Net of Trust and Investment Management Fees) As of 12/31/11



Year	Returns	
	Gross	Net of Trust and Investment Management Fees
2002	-8.03%	-9.24%
2003	20.12%	18.64%
2004	8.78%	7.45%
2005	13.31%	11.95%
2006	12.37%	11.01%
2007	14.40%	13.10%
2008	-23.61%	-24.50%
2009	33.68%	32.20%
2010	10.54%	9.29%
2011	-7.00%	-8.06%
4th Qtr. 2011	5.63%	5.34%

	1-year	3-year	5-year	10-year
■ Atlanta Sosnoff (Net of Trust and Investment Management Fees)	-8.06%	9.93%	2.55%	5.01%
□ Index <sup>3</sup>	3.32%	13.43%	3.45%	5.49%
■ Atlanta Sosnoff (Gross - Not Shown In Chart Above)	-7.00%	11.18%	3.73%	6.27%

Past performance is no guarantee of future results. Current performance may be lower or higher than the figures shown. Effective March 17, 2008, some changes were made to the daily valuation methodology of the Portfolio that affect the returns of the Portfolio for the first quarter of 2008. As a result, the returns of the Portfolio may differ from the composite returns of the Portfolio Adviser for that period. For additional information, please contact Wilmington Trust Fiduciary Services Company. For the most recent year-to-date performance numbers go to: [www.wtris.com](http://www.wtris.com).

## Footnotes

1. The permissible investments for this Portfolio are set forth in the Portfolio Disclosure Document (PDD) under the Wilmington Trust Fiduciary Services Company Collective Investment Trust for Employee Benefit Plans. The PDD and the Declaration of Trust for the Wilmington Trust Fiduciary Services Company Collective Investment Trust govern the management of the Portfolio and should be read in conjunction with this Profile. For additional information, contact your Financial Advisor.

The units of the Portfolio are not deposits or obligations of Wilmington Trust Fiduciary Services Company or any bank. The value of the Portfolio is not guaranteed by the FDIC or by any other Governmental agency. The units are subject to investment risk, including possible loss of principal invested.

2. All returns shown are time-weighted and include the reinvestment of income. Gross returns shown reflect the performance without the deduction of Wilmington Trust Fiduciary Services Company fees for trust and investment management services.

Net returns shown reflect the quarterly deduction from gross returns of fees paid to Wilmington Trust Fiduciary Services Company on equity and balanced Portfolios by all Wilmington Trust Fiduciary Services Company clients during the applicable period. Fees charged to any particular account may vary, and an account may have paid more or less

than the amount used to reduce the gross returns, therefore, this representation of performance is not intended to reflect the actual performance an account would experience. The deduction of fees and the compounding effect of such deductions over time will reduce an account's performance on a cumulative basis as will timing and other individual account factors. An account that paid the highest fee payable for this Portfolio would have experienced a return of 8.13% for 3 years, 0.87% for 5 years, and 3.35% for 10 years. Please contact your employer for information about the Wilmington Trust Fiduciary Services Company fees charged to your plan's account.

3. The Dow Jones Moderate U.S. Portfolio Index is the benchmark against which the Portfolio's performance is measured. The objective of the index is to measure total portfolios of stocks, bonds and cash. The Dow Jones Moderate Portfolio Index tracks three Composite Major Asset Classes (CMAC) - stocks, bonds and cash. The weightings among stocks, bonds and cash are rebalanced monthly to reflect a risk profile that is set at the start of the month based on the current risk level of the stock CMAC. The risk level of the Dow Jones Moderate Portfolio Index is assigned based on an efficient frontier reflecting an allocation of 60% stocks. The Dow Jones Moderate Portfolio Index is provided by Zephyr Associates. CME Group Index Services LLC is the owner of the trademarks, service marks, and copyrights related to its indexes.